

Local Market Update – November 2021

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Colleton County

Single-Family Detached	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	29	22	- 24.1%	361	392	+ 8.6%
Closed Sales	35	37	+ 5.7%	330	343	+ 3.9%
Median Sales Price*	\$320,000	\$260,000	- 18.8%	\$232,000	\$260,000	+ 12.1%
Average Sales Price*	\$388,609	\$461,446	+ 18.7%	\$331,525	\$432,700	+ 30.5%
Percent of Original List Price Received*	95.2%	95.4%	+ 0.2%	94.4%	97.0%	+ 2.8%
Days on Market Until Sale	80	33	- 58.8%	99	44	- 55.6%
Inventory of Homes for Sale	82	50	- 39.0%	--	--	--

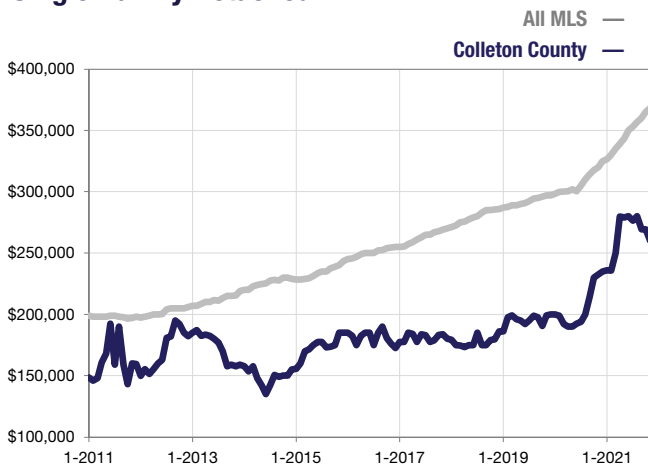
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	4	5	+ 25.0%	37	54	+ 45.9%
Closed Sales	0	5	--	40	50	+ 25.0%
Median Sales Price*	\$0	\$380,000	--	\$239,250	\$289,500	+ 21.0%
Average Sales Price*	\$0	\$373,300	--	\$263,255	\$284,613	+ 8.1%
Percent of Original List Price Received*	0.0%	99.6%	--	96.8%	98.7%	+ 2.0%
Days on Market Until Sale	0	8	--	89	36	- 59.6%
Inventory of Homes for Sale	6	4	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

