

Local Market Update – November 2021

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Johns Island

Area 23

Single-Family Detached

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	59	66	+ 11.9%	979	992	+ 1.3%
Closed Sales	76	62	- 18.4%	780	898	+ 15.1%
Median Sales Price*	\$372,578	\$509,907	+ 36.9%	\$375,000	\$427,270	+ 13.9%
Average Sales Price*	\$453,201	\$585,128	+ 29.1%	\$443,137	\$505,129	+ 14.0%
Percent of Original List Price Received*	100.6%	99.5%	- 1.1%	98.1%	100.3%	+ 2.2%
Days on Market Until Sale	39	11	- 71.8%	45	20	- 55.6%
Inventory of Homes for Sale	123	92	- 25.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

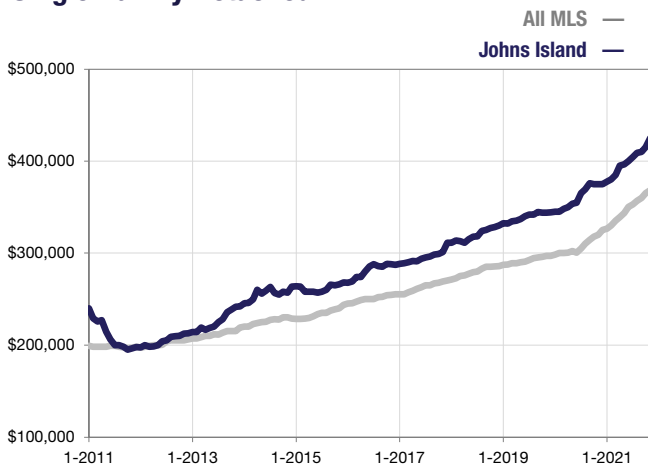
Townhouse-Condo Attached

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	6	10	+ 66.7%	139	106	- 23.7%
Closed Sales	6	9	+ 50.0%	124	103	- 16.9%
Median Sales Price*	\$180,500	\$330,000	+ 82.8%	\$249,373	\$285,000	+ 14.3%
Average Sales Price*	\$200,250	\$411,918	+ 105.7%	\$274,394	\$307,880	+ 12.2%
Percent of Original List Price Received*	99.3%	99.7%	+ 0.4%	98.7%	100.6%	+ 1.9%
Days on Market Until Sale	26	11	- 57.7%	43	19	- 55.8%
Inventory of Homes for Sale	18	5	- 72.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

